



## FINANCIAL SERVICES - OFFSHORE DEVELOPMENT



**Developing user-friendly Credit Union Systems is CUSA'S strength. Digitek helped them reach their goals.**

When your entire business of serving the credit union industry revolves around processing, you must develop a system that provides flexibility, speed, stability and security.

For CUSA Technologies that meant more than building a graphical interface (GUI) on an existing Reliance system. Visual Reliance is an enhanced system with intuitive screen layout, and icon driven navigation that allows for universal changes through out the system when features are enhanced or customized.

In the comprehensive line of credit union systems, CUSA provides solid architecture on which to build the future. Visual Reliance delivers a full range of teller, member service and loan functions. CUSA software combines the fastest and most reliable servers available within the Windows environment, giving clients the ability to create highly scalable, enterprise-wide solutions that can be custom fit for each customer. With Visual Reliance from CUSA, client credit unions can automate virtually every aspect of a credit union, including image processing, on-line loan application, lending, accounting, share drafts, collections, certificates, ACH processing, EFT transactions, ATM processing, voice responses, kiosk and home banking applications – and much more.

CUSA Technologies is part of the FISERV Corporation (NASDAQ:FISV), an enterprise with some \$7 billion in market capitalization providing check processing, software development, business support, transaction processing, securities clearing and other data processing and related services to some 10,000 financial services companies worldwide.



*Mark DeLio, Vice President Reliance, CUSA Technologies with Wayne C. Korth, Project Manager & Administrator*



*Headquarters of CUSA Technologies in Salt Lake City, UT*





During the past seven years, Digitek has worked hand-in-hand with CUSA Technologies providing on site services as well as extensive Offshore development and support.

According to Mark DeLio, Vice President – Client Services, “Digitek professionals have been part of our organization since I arrived, and most here in the company think they are one of our employees – not some outside consultants.”

Currently, Digitek has a team of developers working in India on the company’s offshore projects. While time zones and geography might place limitations on such an arrangement, Wayne C. Korth, a 30 year banking industry veteran and now a key player at CUSA’s Salt Lake City facility says, “Digitek’s folks are focused, and fortunately for us, are not distracted by day to day interruptions. They work their time and produce.”

Adds DeLio, “Though I am the type of manager who wants to see who’s working down the hall, I have been pleased with the level of productivity and commitment from our Digitek development team. They come over here for extended periods, and stay integrated with the team, so we can all stay focused on what is important.” Since its relationship began with CUSA, Digitek has worked on the ACH (Automated Clearing House) Origination – creating maintenance screens, batch programs, reports and the generation of ACH ASCII files from various database tables. The firm has also been involved in the re-design of the Visual version of the Reliance product, a significant achievement for the team, among other projects ranging from building a Card Management System to working on the support systems called SPN or System Problem Notification.

Concludes DeLio, “Digitek management has invested in developing and maintaining a good relationship with CUSA. They know our company and know our personalities, and their people have integrated well into our culture. They are here because they listen and are responsive, and above all productive, sharing the same goals we have for our organization.”



Mark DeLio, Vice President Reliance, CUSA Technologies with Chetan Bhuta, President, Digitek Software, Inc.



Digitek's Offshore Development Team for CUSA Technologies.

**Technology Platform**  
**Progress (7.x, 8.x, 9.x), WebSpeed,**  
**HP UX 9000, Windows-XP**



**Let's get *IT* on.**

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